

## **CORPORATE NEWS**

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# Ingo Middelmenne supports Investor Relations of JDC Group

- Intensified capital markets communication, roadshow activities and investor contacts to be increased
- Earnings multiply after acquisition of Geld.de and further transactions

JDC Group AG (ISIN DE000A0B9N37), the leading advisortech company in Europe, assigned experienced manager Ingo Middelmenne as Head of Investor Relations.

Ingo Middelmenne has extensive experience in the areas of Investment Banking and Investor Relations. With his interim management consultancy firm Middelmenne & Cie. he accompanied capital market transactions with a volume of several billion Euros for numerous companies.

'Since the successful repositioning, our company is well back on the growth track. The recently completed acquisition of the online platform Geld.de will further strengthen our position as the leading advisortech company in Europe', Dr. Sebastian Grabmaier, CEO of JDC Group, explains. 'This transaction will already positively affect our earnings in 2016, but in particular in 2017. A high level of transparency and sustainability in the communication with our investors therefore is especially important to us.'

Due to the acquisition of Geld.de and the related transfer of up to 200,000 existing clients, the management expects a multiplication of the EBITDA in the current year. After 1.3 million Euros in the past year, EBITDA is expected to increase to 3.5 to 5.0 million Euro and at least further 3 million Euro in 2017.

Further growth opportunities arise from cross selling potentials and the smartphone-app 'allesmeins', a digital insurance folder, with which JDC offers an intuitive, state-of-the-art contract management tool to its 16,000 brokers and approximately 1,000,000 clients. 'More than 50 percent of JDC's revenues are recurring, from which the company can finance the further development of the app 'allesmeins' to become the leading Digital Wallet App as well as other advisortech innovations from its own resources.', Ingo Middelmenne is sure. 'Different from other insurtech start-ups, investing millions into



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customer acquisition, technology at JDC builds up on a customer base of 1,000,000 clients and approximately 16.000 financial advisors. A huge competitive advantage. To present the equity story to existing and interested institutional investors, management will be on roadshow in Germany, Zurich, Paris, Antwerp and London already in the upcoming two weeks.' I am looking forward to accompanying the further development of JDC Group as Head of Investor Relations."

#### **Upcoming capital markets events**

6.06.2016	Management Roadshow Hamburg
9.06.2016	Management Roadshow Frankfurt
10.06.2016	Management Roadshow Zurich
13.06.2016	Management Roadshow Paris und Antwerp
14.06.2016	Management Roadshow London

#### Contact

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### **About JDC Group**

JDC Group AG (ISIN: DE000A0B9N37) stands for new advisory technologies flanked by smart financial advice. In our "Advisortech" segment, we are developing state-of-the-art advisory and administration technologies for customers and advisors alike. Many sales operations and partners view technological change as presenting a problem and see young Fintech players as new competitors. We, by contrast, see the "technology" factor as offering a great opportunity. In future, solutions from the "Advisortech" segment will help advisors support their customers even more closely and thus also generate higher



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sales. In our "Advisory" segment, our Jung, DMS & Cie. and FiNUM subsidiaries broker financial products to private end customers via independent advisors, brokers and financial sales operations. With more than 16,000 affiliated sales partners, approximately 1,000,000 end customers, a managed portfolio of more than Euro 4 billion and new business of more than Euro 1.3 billion a year, we are one of the market leaders in German-speaking countries.